



Chambre de Commerce
Indo-Canada
Chamber of Commerce



INDO-CANADA CHAMBER OF COMMERCE & TOWN OF MARKHAM

Trade Delegation to India

JANUARY 6-12, 2012



www.iccc.org
www.markham.ca



Satish Thakkar, President, ICC, Preeti Saran, Consul General of India in Toronto, Frank Scarpitti, Mayor of Markham at the launch ceremony of the India-UAE Mission



Frank Scarpitti, Mayor of Markham with Kasi Rao at the India-UAE Mission information meeting



Frank Scarpitti, Mayor of Markham, with Asha Luthra, Past President of ICC and Convenor of PBDCanada2011



Frank Scarpitti, Mayor of Markham, listening to the information about India-UAE Mission, with other delegates



Stephen Chait of Town of Markham and Raj Sahni of Bennet Jones LLP with a guest at the launch event

AN HISTORIC MISSION

The Indo-Canada Chamber of Commerce held three sessions building up to the India-UAE Mission 2012.

The Mission was launched on November 4, 2011, in the Town of Markham which was attended by several VIPs. An information session was held on December 12, 2011, for potential delegates at the Ontario Trade and Investment Centre, and finally prior to departure, a briefing session was held on December 15, 2011 in Markham for the delegates that enrolled in the Mission.

These photographs taken by Basihir Nasir capture the excitement and the spirit of the run-up to an historic mission – the largest ever that the Chamber has organised to India.



Satish Thakkar, President, ICC, and Frank Scarpitti, Mayor of Markham along with all the delegates of the India-UAE Mission at the briefing meeting for the India-UAE Mission



Satish Thakkar, President, ICC, speaking at the launch ceremony of the India-UAE Mission



Naval Bajaj, VP & Director, ICC, with Frank Scarpitti, Mayor of Markham



Preeti Lamba, Carolina Moretti Markham Councillor (second from left) with Christina Kakaflikas of Town of Markham with Chantal Deslorges and Kenneth Ng at the briefing session



Frank Scarpitti, Mayor of Markham talking to a potential delegate at the information session



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ICCC & TOWN OF MARKHAM TRADE DELEGATION TO INDIA

JANUARY 6-12 2012

The Indo-Canada Chamber of Commerce (ICCC) is cognizant of the importance of Indian market to Canada. With trade representing 60 percent of the Canadian economy, deepening commercial partnerships with Indian business is vital to Canada's economic growth and offers a perspective on what Canada has to offer the Indian market. Thus, the ICCC is pleased to lead a business delegation to India between January 6-12, 2012. The organizers have established a full program, including networking events, policy discussions and attendance at the Pravasi Bharatiya Divas conference. These meetings will take the delegation to four cities: New Delhi, Jaipur, Mumbai and Pune.

The ICCC delegation has an important component of members of Town of Markham headed by Mayor Frank Scarpitti. Markham is taking an active approach to create an environment for information technology and life sciences industries, and has demonstrated focused leadership on developing India-related strategies, including its participation in PBD Canada 2011 and Pan-IIT meetings in the United States. Its recently released Economic 2020 blueprint seeks to reaffirm the municipality as one of the leading technology jurisdictions in North America. The Town of Markham has thus joined the ICCC delegation to project Markham's distinct Information technology strengths with economic opportunities available in India.

The ICCC has developed a program for the delegation that includes meetings with India's largest and most influential trade bodies, including the Confederation of Indian Industry (CII), India-Canada Business Chamber (ICBC), World Trade Centre (WTC) Mumbai, the All India Association of Industries and other key trade organizations. In addition, the President of ICCC and Mayor of Markham will be meeting the President of The National Association of Software and Services Companies (NASSCOM) in New Delhi. Meetings with these organizations will take various formats – including B2B meetings, networking receptions, luncheon, roundtables and briefings – to offer the delegation the most effective opportunities for business connections with Indian companies represented by these organizations.

The delegation will be attending the annual Pravasi Bharatiya Divas in Jaipur. Following Toronto's highly successful regional PBD in 2011, the Jaipur PBD is an important event for networking and information about Indian economic initiatives. Themed "Global Indian-Inclusive Growth," the Jaipur PBD expected to deliberate on the Indian government's three-way link between the global Diaspora, economic growth and social development. The ICCC is confident that participants will find the Jaipur PBD an informative glimpse into India's plans for future growth and business opportunities.

In addition to business meetings, these forums will also offer delegates an opportunity to have meetings with Canadian and Indian policy-makers. In particular, the ICCC has arranged meetings with senior Indian government representatives. As well the ICCC and the Diamond Bourse of Canada (DBC) are holding related meetings with business and state-level officials to promote synergistic opportunities in the gem, jewellery and the wider mining sector. Additionally, the delegation will meet with the representatives of the High Commission of Canada in New Delhi, the Consulate of Canada in Mumbai and Ontario International Marketing Centre Representatives based in Delhi and Mumbai.

The tentative program as well as information on hosting and participating organizations and description of delegates are given in succeeding pages. For more information, please contact us at indiamission2012@ICCC.org or at www.iccc.org.



SATISH THAKKAR

PRESIDENT

INDO-CANADA CHAMBER OF COMMERCE

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Toronto, Ontario
M2N 5W9, Canada*

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Web: www.iccc.org, www.efgcanada.ca

Mr. Satish Thakkar was elected the 24th President of the Indo-Canada Chamber of Commerce in June 2011. He has been associated with the Chamber for the last four years, initially as a director and then as Vice President.

In 2010, he was awarded ICC's Member of the Year Award. In 2011, he was part of a four-member team that organized the highly-successful PBD Canada 2011 in Toronto, co-hosted by the ICC and the Government of India. As President, Satish has built upon the success of the PBDCanada2011 to establish an ambitious and proactive action plan to push forward Canada-India trade and economic relations. He will be leading a 60-person business delegation to India in January 2012.

Satish is a dynamic entrepreneur, highly-experienced Chartered Accountant from India and a CGA from Ontario. He has over 18 years experience in providing full-service business advisory consultations. Currently, he is founding President of a boutique business consulting firm Excelsior Financial Group, which provides advisory services to individuals and corporations in financial structuring and planning, accounting, and taxation and business consulting. Satish is a prominent and active member of the South Asian business and professional community in Canada.

He was awarded the South Asian Professional of the Year (2011) Award by the South Asian Daily newspaper group. He has extensive global experience in the financial service industry.



MAYOR FRANK SCARPITTI

MAYOR TOWN OF MARKHAM

*101 Town Centre Blvd.
Anthony Roman Centre
Markham, Ontario
L3R 9W3, Canada*

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Email: fscarpitti@markham.ca





Mayor Frank Scarpitti was elected Mayor of the Town of Markham in 2006 and serves on York Region Council. Mayor Scarpitti was first elected as Regional Councillor in 1985, and was re-elected six times. At the Region, he served as Chair of the Planning and Economic Development Committee and is currently a member of the Finance and Administration Committee, the York Region Rapid Transit Corporation, the Yonge Subway Advisory Task Force and the Police Services Board.

Mayor Scarpitti is dedicated to promoting Markham as a globally competitive business destination and to building international business links. In 2011, Mayor Scarpitti led several India-Markham initiatives. In June, Markham hosted a business forum where 40 Indian business representatives travelling with the International Indian Film Academy (IIFA) met with local Markham companies to pursue business opportunities. In addition, Mayor Scarpitti was the only Canadian Mayor in attendance at the PBDCanada2011 conference and participated in a panel discussion focusing on the importance of the Indian diaspora in building economic and cultural bridges between Canada and India. In 2009, Mayor Scarpitti attended the Pan IIT Global Conference in Chicago where he was invited to participate in a panel discussion focusing on successful government strategies to stimulate jobs and investment.

Mayor Scarpitti has championed a number of forward thinking initiatives including the 2007 Smart Growth Summit to plan the intensification of the Greater Toronto Area; pioneering internet voting in the 2003 and 2006 Markham Municipal elections and "Click with Markham" – an internet polling initiative to help set strategic priorities for this term of council.

Mayor Scarpitti lives in Markham with his wife Nancy and their three children. He has been a Markham resident for 45 years.





LIST OF DELEGATES

SR. NO.	PHOTO	NAME & ADDRESS	NATURE OF BUSINESS
1		Bajaj, Naval Vice President Seven-Eleven 1365, Harvester Rd. Burlington Ph: 905-626-8534 Cell: 416-845-5306 E-mail: naval.bajaj@7-11.com	Retail Chain
2		Bajaj, Rashi President Wild Wings 70 Mudd St. Stoney Creek, ON Ph: 416-890-7391 Cell: 416-845-5306 E-mail: BajajConsulting@gmail.com www.wildwingsrestaurents.com	Retail Chain
3		Baxi, Pathik Lawyer Simmons, da Silva & Sinton LLP 80 Alton Towers Circle Unit 1603, Toronto, Ontario, Canada, M1V 5E8 Cell: 416-558-5513 Fax: 905-457-5641 URL: www.sdslawfirm.com Email: pathik@sdslawfirm.com	Law Firm
4		Bance, Shinder Mrs Project Manager 14 Challenger Crest Toronto, ON, M1C 4V1 Ph: 416-283-7767 E-mail: shinder.bance@sympatico.ca	Consultant

LIST OF DELEGATES CONTINUED

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5		Bhatnagar, Kailash Chander Retired 7388 Glamorgan Way, Mississauga, ON, L5N 7Z4 Ph: 905-956-1609 Cell: 647-237-2548 E-mail: bhatnagarkc@hotmail.com	Diaspora Representative
6		Bhagat, Melissa 215 Dune Road St. Felix PE Canada Ph: 416-219-5600 E-mail: bhagat.melissa@gmail.com	Business Advisor
7		Chait, Stephen Director, Economic Development, Town of Markham 101 Town Centre Blvd Anthony Roman Centre Markham, ON, L3R 9W3 E-mail:- schait@markham.ca	Government
8		Chanchlani, Vasu Board Member Sigma Systems 155 York Suite 1100 M5J 1R7, Toronto Ph: 905-278-8500 Cell: 416-999-9489 Fax: 416-369-0199 vasdevc@yahoo.ca www.vasu.ca	Information Technology

LIST OF DELEGATES CONTINUED

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9		Chokshi, Mahesh CEO Source One Medical Supply 10 Fairholme Drive, Unionville, Ontario, L3R 7R1 Ph: 905-479-3055 Cell: 416-417-9119 Fax: 877-633-7703 mahesh.chokshi@medsourceone.ca www.medsourceone.ca	Medical Supplier
10		Choudhry, Sabrina Student Centennial College, Toronto 200, Conlins Road Toronto Ph: 416-287-8900 Cell: 647-705-9355 E-mail: sabrina14327@hotmail.com	Student
11		Deslodges, Chantal Chantal Desloges Professional Corporation 69 Yonge St., Suite 1010 Toronto, ON M5E 1K3 T: 647-776-7518 F: 647-260-0278 E: chantal@chantaldesloges.ca	Law Firm
12		Dhillon, Harpreet Singh COO, Green Maple Enterprise 247 Autumn Circle S E Calgary, Alberta, Canada, T3M 0J9 Ph: 403-285-7105 Cell: 403-803-9202 Fax: 877-557-2001 E-mail: dhillonharry@thegreenmaple.ca www.thegreenmaple.ca	Information Technology


LIST OF DELEGATES CONTINUED

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13		Fazel, Abdul Latif CEO, Liberty Development 1 Steelcase Rd. W. Unit 8, Markham, ON L3R 0T3 Ph: 905-731-8687 x 225 Cell: 416-904-6290 Fax: 905-731-6826 E-mail: latif@libertydevelopment.ca www.libertyforall.ca	Development / Construction
14		Grewal, Jagdish Editor and Publisher Canadian Punjabi Post Inc. 27 Armthorpe Road, Unit #3 Brampton, Ontario L6T 5M4 Cell (416) 970-5005 E-mail: jagdish@punjabipost.ca	Journalism
15		Gupta, Ram President RG Marble & Granite 97 Cresane Street, Markham, Ontario, L3S 3T2 Ph: 905-294-9554 Cell: 416-720-4362 E-mail: ramgupta369@gmail.com	Marble & Granite
16		Gupta, Garima RG Marble & Granite 97 Cresane Street, Markham, Ontario, L3S 3T2 Ph: 905-294-9554 Cell: 416-720-4362 E-mail: ramgupta369@gmail.com	Marble & Granite





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17		Jain, D P CGA CRA Financial Group 6-30 Intermodal Drive, Brampton, ON L6T 5K1 Ph: 905-790-9327 Cell: 416-305-0080 Fax: 905-790-9392 E-mail: cra1@bellnet.ca	Financial Services
18		Jans, Murray Consultant IMI Healing Technologies 33 James Young Drive Georgetown, ON, L7G 5S6 Canada Ph: 905-882-8181 Cell: 416-899-4427 Fax: 905-877-5658 E-mail: maj@cogeco.ca www.imihealingtechnologies.com	Business Advisor
19		Jethoo, Nidhi DBA Jethoo Research Inc 1244 Thorpe Road Burlington, Ontario Canada, L7S 2C9 Ph: 905-639-8447 Cell: 289-208-8034 E-mail: njethoo@yahoo.com	Research & Development
20		Jha, Aditya Past Convener, Canada-India Foundation 356 Emerald Street, North, Hamilton, ON L8L 8K6 Ph: 416-524-1563 / 905-527-2205 x4475 E-mail: aditya@poafoundation.org	Entrepreneur





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21		Joshi, Hitesh Raj Software Services and Sales 248 Worth Blvd Thornhill, Ontario, L4J 7W1 Ph: 416-606-1863 E-mail: raj@joshifamily.onmicrosoft.com	Information Technology
22		Kakaflikas, Christina, MAES Ec.D Manager, Special Projects Economic Development, Town of Markham 101 Town Centre Blvd., Markham, ON, Canada L3R 9W3 Ph.: 905.477.7000 x 6590 Fax: 905.475.4888 E-mail: ckakaflikas@markham.ca	Government
23		Kalsi, Harjit S. CFO Skylink Group of Companies 1027 Yonge Street, Toronto, ON, Ph: 416-922-7000 Cell: 416-804-4993 E-mail: hkalsi@skylinkgroup.com; hkalsi@iccc.org, Website: www.skylinkgroup.com	Hospitality and Travel
24		Kanwal, Kanwaljit Singh Chief Editor, Indo Canadian Samay and Staff Reporter & Photographer Punjabi Jagran (Jalandhar), India Ph: 647 893 3600 email: photokanwal@gmail.com	Journalism

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25		Kapadia, Rupesh Chartered Accountant CA Firm 75 Rockwood Crescent, Thornhill, ON, L4J 7T2 Ph: 905-760-9613 Cell: 416-816-6696 Fax: 416-638-6815 E-mail: rupesh@kapadiallp.com. www.kapadiallp.com	Chartered Accountant
26		Kaur, Roma Media and Communication Specialist St. John Ambulance ON 672, Huntington Ridge Drive, Mississauga, ON Ph: 905-568-1905 Cell: 647-712-1508 romakaur@gmail.com	Media & Communication Specialist
27		Khurana, Vikram President & CEO Prudential Consulting Inc Suite 108, 250 Consumers Road, North York, Ontario M2J 4V6 Canada Ph: 416-490-1377 Cell: 416-826-0373 Fax: 416-490-0737 E-mail: info@prudentialconsulting.com www.prudentialconsulting.com	IT and Health Care Consulting
28		Kizilbash, Ali Naved President Twi foods Inc 1869 Gage Court, Mississauga, ON L5S 1S3 Ph: 905-673-0999 Cell: 416-258-8431 Fax: 905-673-5559 E-mail: ali@crispyjustbaked.com www.crispyjustbaked.com	Food Processing


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29		Kizilbash, Yuhana Mrs. Twi foods Inc 1869 Gage Court, Mississauga, ON L5S 1S3 Ph: 905-673-0999 Cell: 416-258-8431 Fax: 905-673-5559 E-mail: ali@crispyjustbaked.com www.crispyjustbaked.com	Food Processing
30		Kohli, Puneet Partner Simmons, da Silva & Sinton LLP Suite 200; 201 County Court Blvd Brampton, Ontario, Canada, L6W 4L2 Direct: 905-861-2819 Ph: 905-457-1660 Ex.259 Cell: 416-824-6217 Fax: 905-457-5641 Email: puneet@sdslawfirm.com URL: www.sdslawfirm.com	Law Firm
31		Lakshmanan, Vaikuntam Iyer Vice Chairman & CEO Process Research Ortech 2350 Sherdian Park Drive, Mississauga, ON, L5K2T4 Ph: 905-822-4941 Cell: 905-467-6138 Fax: 905-822-9537 E-mail: lsequeira@processortech.com	Innovation and Technology Development
32		Lamba, Priti Fleet Risk Management Specialist CPDA 465 Chancellor Drive Woodbridge, L4L 5E1, Canada Ph: 905-850-1230 Cell: 416-418-6263 Fax: 905-850-1230 E-mail: lamba.priti1@gmail.com www.pritilamba.ca	Logistics/Supply Chain





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34		Luthra, Asha President Al & R Consultant Inc. 7001 Steeles Avenue West, Suite 18, Toronto Ontario M9W 0A2, Canada Ph: 647-884-1679 E-mail: aluthra4@gmail.com	Travel, Hospitality, Event Management & Logistics
35		Makkar, Sanjay President, Insure U KMI Brokers Inc. 1430 Hurontario Street, Port Credit Mississauga, Ontario L5G 3H4 Ph:- 905-486-0445 Cell: (416) 471 8749 Fax: (905) 486 0441 email :sanjaym@kmibrokers.com web : www.kmibrokers.com	Insurance
36		Makkar, Monika Vice President, Insure U 1430 Hurontario Street, Port Credit Mississauga, Ontario L5G 3H4 Cell: 416-666-4526 email :monika_makkar@yahoo.com	Insurance





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37		Mehra, Pankaj Director, India & South Asia Markets Multicultural Banking Scotia bank 44 King Street W. 15th floor, Toronto, ON M5H 1H1 Ph: 416-866-4465 Fax: 416-866-5466 E-mail:- pankaj.mehra@scotiabank.com www.startright.scotiabank.com	Banking
38		Mehta, Renu Imagebuilderz Media Conusltant 38 Bayfield Drive Richmond Hill ON L4S 2M5 Ph: 416-708-2537 E-mail: renum@rogers.com	Media
39		Moretti, Carolina Councillor, Ward 4 Town of Markham 101 Town Centre Blvd, Markham, On, L3R 9W3 Ph: 905-479-7751 Fax: 905-475-4888 E-mail: CMoretti@markham.ca www.markham.ca	Government
40		Nasir, Bashir Ahmad President, Nasir Studios 603-3001 Finch Ave W, North York, ON, M9M 3A9 Ph: 416-742-5020 Cell: 416-414-4213 Fax: 416-742-6069 E-mail: bnasir88@hotmail.com	Photography

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42		Pabla, Dial President Brar Sweets & Restaurant 28 Plow Shape Cres Toronto, M9V 4Y2 Ontario, Canada Ph: 416-741-3200 Cell: 416-561-1451 Fax: 416-561-1451	Food Processing
43		Pabla, Harjinder President Ontario Impex of Canada Inc. 19 Victoria Crescent Brampton, L6T 1F2 Ontario, Canada Ph: 905-791-0366 Cell: 647-297-5884 Fax: 905-791-6316 E-mail: harj.pabla@oicfoods.com	Food Processing
44		Pandey, Ravi Chief Editor Hindi Abroad media Inc 7071 Airport Road, 204 A Mississauga, ON Ph: 905-673-9929 E-mail: hindiabroad@gmail.com www.hindiabroad.com	Media

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45		Jayashree, Pandey M.S.W., R.S.W Editor /Social Worker Hindi Abroad media Inc 7071 Airport Road, 204 A Mississauga, ON Ph: 905-673-9929 Cell: 647-822-2224 E-mail: r.socialworker@gmail.com	Media
46		Poddar, Sampat President & CEO Byrex Gems Inc 1101-21 Dundas Square, Toronto, ON, M5B 1B7 Ph: 416-947-1431 Cell: 647-221-7813 Fax: 416-947-1431 spoddar@byrex.com www.byrex.com	Diamonds and Gems
47		Rao, Kasi Consultant and Advisor Kasi Rao Consulting 2448 Bluestream Drive, Oakville, Ontario, L6H 7P8, Canada Ph: 905-257-7927 E-mail:- kasiraoconsulting@gmail.com	Business Advisor
48		Rathee, K.V. (Kam) Special Adviser - India Blake, Cassels & Graydon LLP Toronto Ph: 416-863-2400 Fax: 416-863-2653 Dir: (416) 863-3157 Cell: (416) 898-1599 E-mail: kam.rathee@blakes.com	Advisor

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49		Rathee, Rita Real Estate Investment Rathee and Associates Inc. 1255 Gloucester Square Pickering, ON, L1V 3P7 Ph: 905-839-0394 Cell: 416-948-1599 Fax: 416-839-0599 E-mail: rita.rathee@gmail.com	Real Estate
50		Maini, Ruby President & CEO HR Strategies Consulting Inc. HR Strategix Mobile 647 299.5957 E-mail: rmaini@hrstrategiesconsulting.com; rmaini@hrstrategix.com	Consulting
51		Sawh, Terry President Topnotch Employment Services Inc. 2365 Finch Avenue West Suite 207, Toronto, ON, M9M 2W8 Ph: 416-741-0066 Cell: 416-817-0771 Fax: 416-741-0069 terry@topnotchemployment.com www.topnotchemployment.com	Employment Consultant
52		Sethi, Harpreet President Radisson Plaza Hotel Mississauga, ON Ph: 905-364-9999 Cell: 416-294-0215 Fax: 905-364-9990 E-mail: Sethi@rogers.com www.radissonplaza.com	Hopitality / Development / Real Estate




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53		Sethi, Jaswinder (Ginni) President Black Diamond Entertainment Mississauga, Toronto Cell: 416-294-0213 E-mail: sethi@rogers.com	Media/Entertainment
54		Sharma, Yogesh President Albano International Inc. 51 B, Caldon Road Unit 16, Vaughan, ON, Canada Ph: 905-738-7122 Cell: 416-834-9120 Fax: 905-738-4980 E-Mail: yks@albanoinc.com, yks@rogers.com www.albanoinc.com	Natural Stone & Granite
55		Shubinsky, Adam General Manager Diamond Bourse of Canada 20 Richmond Street East, Suite 302 Toronto, Ontario, M5C 2R9 Canada. Ph: 416-663-3262 Fax: 416-663-3263 E-mail: adam@diamondbourse.ca	Diamond & Gems Trade Organisation
56		Shah, Yatendra President Rednet International/Jai Plastics 215 Williamson Road, Markham, ON, L6E 1S2 Ph: 416-721-8418 Fax: 425-939-7990 Cell: 416-721-8418 E-mail: shahyatendra@gmail.com	Consultant

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57		Shah, Usha Vice President Rednet International/Jai Plastics 215 Williamson Road, Markham, ON, L6E 1S2 Ph: 905-554-2160 E-mail: shahusha@hotmail.com	Consultant
58		Siera, Baljit President, Novo Plastics Inc. 388 Markland Street Markham, Ontario, L6C 1Z6 Cell: 416-903-4040 Ph: 905-887-8818 Fax: 905-887-8846 email: alana.smit@novoplas.com	Auto Parts
59		Singh, Anita Dr. SSHRC Post-Doctoral Fellow Munk School of Global Affairs University of Toronto, 1002, 25 Ph: egram Mews, Toronto, ON, M5V 3Z1 Ph: 416-737-5576 E-mail: anitaa.singh@utoronto.ca, anita.rathore@gmail.com	Post Doctoral Fellow
60		Thakkar, Rimple Vice President Excelsior Financial Group 7001 Steeles Avenue West Suite-18, Toronto Ontario, M9W 0A2 Ph: 416-798-3228 Fax: 416-798-1948 E-mail: rimple@efgcanada.ca Web: www.efgcanada.ca	Financial Services

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61		Vora, Bhusan Gem Star Inc. 7 Red Oak Drive, Richmond Hill, ON, L4B 1T7 Ph: 905-731-1640 Cell: 416-580-5826 Fax: 416-667-9397 E-mail: vora9855@rogers.com www.gemstarinc.ca	Diamonds and Gems
62		Vora, Rohita Gem Star Inc. 7 Red Oak Drive, Richmond Hill, ON, L4B 1T7 Ph: 905-731-1640 Cell: 416-580-5826 Fax: 416-667-9397 E-mail: rohita@gemstarinc.ca www.gemstarinc.ca	Diamonds and Gems
63		Wadera, Sam Franchise Partner Markham Second Cup 64 Silver Oaks Crescent Markham, ON, L6C 2Z4 Canada Ph: 905-477-6755 Cell: 416-659-9900 E-mail: swadera@rogers.com, secondcup9249@secondcup.com	Franchise Partner Markham

ICCC & TOWN OF MARKHAM TRADE DELEGATION TO INDIA

JANUARY 6-12 2012
NEW DELHI, JAIPUR, MUMBAI, AND PUNE

Program

NEW DELHI

Interactive Session

INDIA – CANADA PARTNERSHIP: THE WAY FORWARD

FRIDAY, JANUARY 6, 2012

at Ballroom, Hotel The Lalit,
Barakhamba Avenue, Connaught Place, New Delhi

10:00	Registration	
11:00 – 12:00	SESSION ON “INDIA-CANADA ECONOMIC RELATIONS”	
11:00	Opening Remarks	<i>Mr. Arun Pandeya, Past President, ICBC</i>
11:05	Remarks	<i>Mr. Satish Thakkar, President ICC</i>
11:10	Address	<i>H.E. Stewart Beck, High Commissioner High Commission of Canada</i>
11:25	Address	<i>Mr. Frank Scarpitti, Mayor of Markham</i>
11:35	Question / Answer Session	
11:50	Closing Remarks	<i>Mr. Shubhendu Amitabh, CII</i>
12:00 -12:15	Tea / Coffee Break	
12:15 – 13:30	SESSION ON THE CANADA-INDIA COMPREHENSIVE ECONOMIC PARTNERSHIP AGREEMENT (CEPA)	
12:15	Welcome	<i>Mr. Arun Pandeya, Past President, ICBC</i>
12:20	Remarks	<i>Mr. Satish Thakkar, President ICC</i>
12:25	Address	<i>Mr. Anup Wadhawan, Joint Secretary Ministry of Commerce and Industry</i>
12:40	Address	<i>Senior Indian Government Representative</i>
12:55	Question / Answer Session	
13:15	Closing Remarks	<i>Mr. Shubhendu Amitabh, CII</i>
13:20	Lunch and Networking Session	

SESSION THEME:

India's economic transformation - including its impressive GDP growth rate, trade liberalization and grassroots development – comes with both opportunities and challenges. To contextualize these economic developments, the ICCC delegation is excited to listen two distinguished speakers on India's economic overview and Canada-India economic relations. Dr. Rahul Khullar is Secretary of India's Ministry of Commerce and Industry, and a Director of the Export- Import Bank of India. Dr. Khullar has extensive experience with India's economic relations, as Chief Negotiator of India-European Union FTA discussions and India's representative at the Doha Round of negotiations at the WTO. Dr. Khullar is also familiar with many of the developments in Canada-India bilateral relations, as he recently headed a delegation of 150 companies to the Canadian Manufacturing Technology Show in October 2011. Dr. Khullar will offer key insights to India's collaborative economic interests.

Launched in 2010, one of the most significant developments for Canada-India bilateral relations is the Comprehensive Economic Partnership Agreement (CEPA). The CEPA aims to streamline Canada-India economic efforts by negotiating an all-inclusive agreement which covers trade in goods and services, investment, trade facilitation, and related areas of economic cooperation. By removing obstacles to Canada-India economic relations, CEPA will have an important effect on the SME sector, leading to better trade and investment opportunities for Canadian business. Therefore, this briefing will include remarks from Mr. Anup Wadhawan, Chief Negotiator of CEPA, to underscore both the challenges of negotiating a CEPA and the benefits that will arise with its conclusion.

In 2009, the Confederation of Indian Industry (CII) announced a national strategy to develop the Indian SME sector. In India, SMEs account for 60 million jobs, 45 per cent of manufactured output and 40 per cent of exports. The numbers are similar in Canada, accounting for 45 per cent of GDP, 75 per cent of net employment growth, and 60 per cent of all jobs. Thus, the SME sector is a unique area for international cooperation and collaboration between Canada and India. This session will inter alia allow participants to understand the opportunities and prospects of cooperation in SMEs sector.

This meeting will also announce the launch of the CII's Canada-India Committee, a sub-group focused on bettering Canada-India relations through business and industry ties.

14:30 – 15:30	B2B Meetings
15:30 - 16:30	ICCC President, Mayor of Markham, Meeting with NASSCOM President
18:30 – 20:00	Reception Co-hosted by High Commission of Canada and ICCC at Canada Club

JAIPUR

JANUARY 7, 8 & 9

SATURDAY, JANUARY 7

09:00 – 10:00	Briefing by ICCC – PBD Program at The Lalit Hotel, New Delhi
12:30 -13:00	Depart for Delhi airport
15:20 – 16:20	Flight to Jaipur.
19:00 – 22:00	Opening Ceremonies at PBD

SUNDAY, JANUARY 8*Participation at PBD convention*

The Government of India recognizes the importance of the Diaspora in developing improved global relations. As representatives of the Indo-Canadian community, the ICCC-led delegation will be attending the PBD conference for opportunities to network with Indian business representatives, discuss potential for the Canadian Diaspora in India's economic plans, and learn about India's new economic initiatives. Jaipur PBD looks to marry the technological know-how, business success and educational attainment of the Indian overseas community with India's agenda of equitable development. Thus, the conference theme 'Global Indian – Inclusive Growth' will examine areas of mutual benefit for Diaspora enterprises and Indian development. In particular, the PBD will hold sessions on issues important to Canadian business, including business partnerships, knowledge and technology exchange, and investment in R&D (research and development).

Meetings with Key State Representative arranged by OIFC

In addition to the conference proceedings, the ICCC (in conjunction with the Overseas Indian Facilitation Centre (OIFC)) has organized meetings with senior political and civil servant officials at national and state-levels. The delegation will have a specific focus on the states of Rajasthan, Maharashtra, Gujarat and West Bengal, as keen supporters of international business cooperation and investment.

Roundtable on Mines and Minerals with the special focus on rough diamonds with Diamond Bourse of Canada and Gem and Jewellery Export Promotion Council along with their allied trade organizations

MONDAY, JANUARY 9, 2012*All Day participation at PBD convention*

14:30-16:00 Concurrent Session at Birla Auditorium

Mr. Satish Thakkar, President ICCC, will make Remarks including on Regional PBDCanada2011.

MUMBAI

JANUARY 10 & 11**TUESDAY, JANUARY 10**

07:00 Depart for Mumbai

14:00-16:30 Briefing by representatives of Consulate General of Canada Mumbai, and Meeting with Representatives from the Diamond Industry at the hotel Taj President

17:30 – 20:00 Networking Reception with World Trade Centre and All India Association of Industry at World trade Centre, Mumbai

Keynote Address Mayor of Markham Mr. Frank Scarpitti

WEDNESDAY, JANUARY 11

8:30 – 11:30 Cross-Border Trade and Advisory Services Business Roundtable with Indian Merchant Chamber and SP Jain Institute of Management and Research (Academic Partner)

Establishing a Canadian business – particularly an SME - in India vis-à-vis Canada requires extensive support. For example, the financial services sector is a crucial tool to developing business links between Canada and India, offering Diaspora services, particularly those with personal and business connections in India and Canada. In particular, Indian banks located in Canada – such as State Bank of India (SBI), HSBC and ICICI – facilitates cross-border services for Small and Medium Sized Businesses interested in the Indian market. Thus, rather than focus on large corporate issues, this roundtable aims to bring legal, immigration, business and financial service representatives to discuss the support available to forward the strategies and interests of SMEs interested in expanding overseas. Participants will have an opportunity to discuss their specific experiences with SME-sector representatives.

14:00 – 17:00 Depart for Pune

PUNE

JANUARY 12 & 13, 2012**THURSDAY, JANUARY 12**

10:00 – 6:00 Meetings at University of Pune
Roundtable with Maratha Chamber of Commerce with a focus on the commercialization of technologies and the SME sector.

FRIDAY, JANUARY 13

10:00 – 14:00 Travel from Pune to Mumbai

HOSTING & PARTICIPATING ORGANIZATIONS

INDO-CANADA CHAMBER OF COMMERCE (ICCC)

The Indo-Canada Chamber of Commerce was founded in 1977 as a representative organization for the Indo-Canadian community. Since its foundations, the ICCC has adopted a mandate to promote and facilitate economic relations between Canada, India and other countries with a focus on areas of business, trade and investment. The ICCC was partner organization for the Ministry of Overseas Indian Affairs for Regional PBD Canada 2011 held in Toronto, June 9-10, 2011. The regional PBD Canada 2011 has its theme, "Building Bridges: Positioning Strategies for the Indian Diaspora". The regional PBD convention resulted in several useful recommendations for promotion of trade and economic cooperation between Canada and India and about the role of Indian Diaspora for building economic bridges.

MUNICIPALITY OF MARKHAM

The delegation from the Town of Markham will be led by Mayor Frank Scarpitti. Mayor Scarpitti has established a vision for Markham as "Silicon Valley North," focused on its information-technology sector, its large Indian community with low-cost and high-standard of living. The township's recent "Markham 2020: Economic Competitiveness Strategy" highlights 'Information and Communications Technology' and 'Life Science Convergence' as one of its top four priorities. This strategy looks to attract investment to Markham's biomechanics and ICT sectors, develop linkages with foreign states with high-levels of ICT expertise (such as India), and identify areas for commercializing Canadian innovation. The township's collaboration with the ICCC builds on the township's commitment to engaging India, including its past participation in Toronto's PBD, the IIFA awards and the Indian Institute of Technology Alumni Canada. Statistics Canada in 2006 shows that Markham had the highest proportion of visible minorities in the country- they made up to 65.4 % of its population. About one quarter was South Asians.

INDO-CANADIAN BUSINESS CHAMBER (ICBC)

Established in 1994, the Indo-Canadian Business Chamber is an India-based business organization with a mandate to improve trade and bilateral relations between India and Canada. It has chapters in major business cities in India, including Delhi, Ahmadabad, and Mumbai. As an ICCC partner in India, the ICBC has been working tirelessly towards creating an itinerary for this business mission with both logistical and substantive support. President Ritika Modi and ICBC COO Nadira Hamid will be hosting this business delegation on behalf of the Chamber.

CONFEDERATION OF INDIAN INDUSTRY (CII)

The Confederation of Indian Industry is one of India's most influential and representative business organizations. Its membership represents a large-span of the Indian economic sector, including large multinational corporations, national industry and SMEs and it has a close relationship with key government Ministries in an advocacy, policy-development and advisory capacity. Its current mandate focuses on "Business for Livelihood," which looks to marry business ventures with grassroots development and growth.

Its involvement with this business mission is in two important areas. First, the CII will be co-hosting a business luncheon with participants for networking and discuss issues of bilateral investment and trade. Second, the CII will place special importance on the challenges and interests specific to the SME sector.

WORLD TRADE CENTRE, MUMBAI

More than a building or an organization, the World Trade Centre (WTC) brings together business and government agencies involved in international trade, provides essential trade services and stimulates the economy of the region it serves. WTC puts all the services associated with global commerce under one roof and its address gives a business prime and continuous access to resources essential for success in world trade. A World Trade Center in any city is a business shopping center, complementing and supporting the existing services of private and government agencies. A WTC offers its members and tenants a wide range of facilities and services. Since WTC services are reciprocal, members can access them at all operating WTCs around the world.

ALL INDIA ASSOCIATION OF INDUSTRIES

All India Association of Industries (AIAI) was established in 1956, to serve as an organization to represent India's commercial capital in its liaison with government, other businesses and in international trade. Since then, the AIAI has a direct membership of 1400 companies and indirect membership of 30,000 companies through its affiliations with various global trade bodies. In particular, 70 per cent of this membership is in the SME sector. The AIAI's mandate offers three major services to its members: networking, advocacy and representation in international delegations. Examples of these activities are represented in the AIAI vast offerings of trade fairs, seminars, trade delegations and business meetings. The Indo-Canada Chamber of Commerce is anticipating a fruitful relationship and a successful networking event with the AIAI as a representative body for business in India's financial capital, Mumbai.

NATIONAL ASSOCIATION OF SOFTWARE AND SERVICES COMPANIES (NASSCOM)

Headquartered in New Delhi, NASSCOM is a global trade body focused on the development of IT products, brand equity, global joint ventures, strategic and marketing alliances, and investment into the Indian information-technology field. Representing over 1200 companies, NASSCOM has delegates from 250 foreign IT-related companies with a focus on networking these organizations with Indian companies. Its mandate looks to ensure India's future role in the field of IT-BPO, by enabling industry to tap into emerging opportunity areas within the domestic market in India, and has established strong domestic hubs in India's high-tech centres such as Mumbai, Chennai, Hyderabad, Bangalore, Pune and Kolkata.

INDIAN MERCHANT CHAMBER

Indian Merchant Chamber was set up in 1907. 104-year old IMC is a premier chamber of trade, commerce and industry in India, with headquarters in Mumbai. It has around 3200 direct members, comprising a cross section of the business community, including public and private limited companies and over 225 affiliated member associations through which the Chamber reaches out to over 2,50,000 business establishments in the country. IMC is also the first Chamber in the country to get ISO 9001:2000 accreditations in India.

S P JAIN INSTITUTE OF MANAGEMENT AND RESEARCH

S.P. Jain Institute of Management & Research (SPJIMR) grew rapidly in eminence from one of the top three B-schools in Mumbai in 1981 to one of the top ten B-schools in India by 1994-1995. The bold move to disaffiliate SPJIMR from the then Bombay University to have freedom in course curriculum, pedagogic innovations and pioneering programmers in socially under managed sectors was a beginning of its journey to achieve the mandate it has given itself in terms of unique innovative and distinct path in management education

SPJIMR has to its credit five centers with multifarious activities, two-year full time postgraduate diploma (equivalent to MBA) and a few continuing executive education programmes. It has also made its presence felt in global arena and has truly become a larger than B-school. SPJIMR also figures in top ten B-schools South Asia.

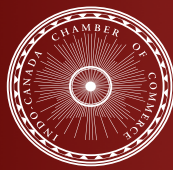
Notes

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LIST OF HOTELS & EVENT VENUES

NAME	ADDRESS	PHONE	FAX	E-MAIL
The Lalit Delhi	Hotel The Lalit, Barakhamba Avenue, Connaught Place, New Delhi	91-11 44447777	91 11 4444 1234	delgmsecy@thelalit.com
Taj President Mumbai	G D Somani Rd, Cuffe Parade, Mumbai	91-22 66650808	91-2266650303	vivanta.president@tajhotels.com
Jaimahal Palace, Jaipur	Jacob Road, Civil Lines, Shanti Nagar, Ganpati, Nagar	91-141-6601111	91-141-2220707 / 2223660	jaimahal.jaipur@tajhotels.com
Le Meridien, Pune	Raja Bahadur Mill Rd, Sangamvadi, Pune	91 20 26050505	91-20-26050506	sales.pune@lemeridien.com, reservation.pune@lemeridien.com
Canada Club	7/8 Shantipath, Chanakyapuri New Delhi 110 021, India	91-11- 4178-2000	91-11-4178-2020	delhi@international.gc.ca
World Trade Centre	Centrum, 1st Floor, Centre 1 Bldg, World Trade Centre Complex, Cuffe Parade, Mumbai 400005	91-22- 66387272	91-22-2218 8385/ 22180823	wtc@wtcmumbai.org
PBD Jaipur	Birla Auditorium, Jaipur			www.pbdindia.org



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